

Product Code	Description	MSRP (USD)	Price Category
Blue Coat Web Filter - On-Proxy			
	(based on number of Users on network)	(per user)	
BCWF-1-49	Software, Blue Coat WebFilter, 1-49 Users	32.50	J
BCWF-50-99	Software, Blue Coat WebFilter, 50-99 Users	27.50	J
BCWF-100-249	Software, Blue Coat WebFilter, 100-249 Users	23.50	J
BCWF-250-499	Software, Blue Coat WebFilter, 250-499 Users	21.00	J
BCWF-500-999	Software, Blue Coat WebFilter, 500-999 Users	17.25	J
BCWF-1000-2499	Software, Blue Coat WebFilter, 1000-2499 Users	15.50	J
BCWF-2500-4999	Software, Blue Coat WebFilter, 2500-4999 Users	14.00	J
Service - Blue Coat Web Filter			
SVC-BCWF-1-49-1YR	Service, Blue Coat WebFilter, 1-49 Users, 1 Yr.	4.55	J
SVC-BCWF-50-99-1YR	Service, Blue Coat WebFilter, 50-99 Users, 1 Yr.	3.85	J
SVC-BCWF-100-249-1YR	Service, Blue Coat WebFilter, 100-249 Users, 1 Yr.	3.29	J
SVC-BCWF-250-499-1YR	Service, Blue Coat WebFilter, 250-499 Users, 1 Yr.	2.94	J
SVC-BCWF-500-999-1YR	Service, Blue Coat WebFilter, 500-999 Users, 1 Yr.	2.42	J
SVC-BCWF-1000-2499-1YR	Service, Blue Coat WebFilter, 1000-2499 Users, 1 Yr.	2.17	J
SVC-BCWF-2500-4999-1YR	Service, Blue Coat WebFilter, 2500-4999 Users, 1 Yr.	1.96	J
SVC-BCWF-1-49-2YRS	Service, Blue Coat WebFilter, 1-49 Users, 2 Yrs	9.10	J
SVC-BCWF-50-99-2YRS	Service, Blue Coat WebFilter, 50-99 Users, 2 Yrs	7.70	J
SVC-BCWF-100-249-2YRS	Service, Blue Coat WebFilter, 100-249 Users, 2 Yrs	6.58	J
SVC-BCWF-250-499-2YRS	Service, Blue Coat WebFilter, 250-499 Users, 2 Yrs	5.88	J
SVC-BCWF-500-999-2YRS	Service, Blue Coat WebFilter, 500-999 Users, 2 Yrs	4.83	J
SVC-BCWF-1000-2499-2YRS	Service, Blue Coat WebFilter, 1000-2499 Users, 2 Yrs	4.34	J
SVC-BCWF-2500-4999-2YRS	Service, Blue Coat WebFilter, 2500-4999 Users, 2 Yrs	3.92	J
SVC-BCWF-5000-9999-2YRS	Service, Blue Coat WebFilter, 5000-9999 Users, 2 Yrs	3.57	J
SVC-BCWF-1-49-3YRS	Service, Blue Coat WebFilter, 1-49 Users, 3 Yrs.	13.65	J
SVC-BCWF-50-99-3YRS	Service, Blue Coat WebFilter, 50-99 Users, 3 Yrs.	11.55	J
SVC-BCWF-100-249-3YRS	Service, Blue Coat WebFilter, 100-249 Users, 3 Yrs.	9.87	J
SVC-BCWF-250-499-3YRS	Service, Blue Coat WebFilter, 250-499 Users, 3 Yrs.	8.82	J
SVC-BCWF-500-999-3YRS	Service, Blue Coat WebFilter, 500-999 Users, 3 Yrs.	7.25	J
SVC-BCWF-1000-2499-3YRS	Service, Blue Coat WebFilter, 1000-2499 Users, 3 Yrs.	6.51	J
SVC-BCWF-2500-4999-3YRS	Service, Blue Coat WebFilter, 2500-4999 Users, 3 Yrs.	5.88	J
Secure Computing SmartFilter - On-Proxy			
	(based on number of Users on network)	(per user)	
SF-50-99-1YR	Smartfilter, 50-99 Users - 1 YR.	27.95	B
SF-100-249-1YR	Smartfilter, 100 - 249 Users - 1 YR.	23.25	B
SF-250-499-1YR	Smartfilter, 250 - 499 Users - 1 YR.	18.25	B
SF-500-999-1YR	Smartfilter, 500 - 999 Users - 1 YR.	14.50	B
SF-1000-2499-1YR	Smartfilter, 1000 - 2499 Users - 1 YR.	12.50	B
SF-2500-4999-1YR	Smartfilter, 2500 - 4999 Users - 1 YR.	10.75	B
SF-5000-9999-1YR	Smartfilter, 5000 - 9999 Users - 1 YR.	9.45	B

SF-50-99-2YR	Smartfilter, 50-99 Users - 2 YRS.	47.52	B
SF-100-249-2YR	Smartfilter, 100 - 249 Users - 2 YRS.	39.53	B
SF-250-499-2YR	Smartfilter, 250 - 499 Users - 2 YRS.	31.03	B
SF-500-999-2YR	Smartfilter, 500 - 999 Users - 2 YRS.	24.65	B
SF-1000-2499-2YR	Smartfilter, 1000 - 2499 Users - 2 YRS.	21.25	B
SF-2500-4999-2YR	Smartfilter, 2500 - 4999 Users - 2 YRS.	18.28	B
SF-5000-9999-2YR	Smartfilter, 5000 - 9999 Users - 2 YRS.	16.07	B
SF-50-99-3YR	Smartfilter, 50-99 Users - 3 YRS.	67.08	B
SF-100-249-3YR	Smartfilter, 100 - 249 Users - 3 YRS.	55.80	B
SF-250-499-3YR	Smartfilter, 250 - 499 Users - 3 YRS.	43.80	B
SF-500-999-3YR	Smartfilter, 500 - 999 Users - 3 YRS.	34.80	B
SF-1000-2499-3YR	Smartfilter, 1000 - 2499 Users - 3 YRS.	30.00	B
SF-2500-4999-3YR	Smartfilter, 2500 - 4999 Users - 3 YRS.	25.80	B
SF-5000-9999-3YR	Smartfilter, 5000 - 9999 Users - 3 YRS.	22.68	B
ISS Proventia Web Filter - On-Proxy			
	(flat fee per user band, number of Users on network)	(flat fee)	
PROV-25-1YR	Software, Proventia Web Filter, 25 Users, 1 YR.	1,100.00	B
PROV-50-1YR	Software, Proventia Web Filter, 50 Users, 1 YR.	1,700.00	B
PROV-100-1YR	Software, Proventia Web Filter, 100 Users, 1 YR.	2,500.00	B
	(per user fee within user band, number of Users on network)	(per user)	
PROV-150-250-1YR	Software, Proventia Web Filter, 150-250 Users, 1 YR.	19.40	B
PROV-300-500-1YR	Software, Proventia Web Filter, 300-500 Users, 1 YR.	15.75	B
PROV-600-1000-1YR	Software, Proventia Web Filter, 600-1000 Users, 1 YR.	12.65	B
PROV-1250-2500-1YR	Software, Proventia Web Filter, 1250-2500 Users, 1 YR.	9.50	B
PROV-3000-5000-1YR	Software, Proventia Web Filter, 3000-5000 Users, 1 YR.	7.80	B
	(flat fee per user band, number of Users on network)	(flat fee)	
PROV-25-2YR	Software, Proventia Web Filter, 25 Users, 2 YRS.	1,754.00	B
PROV-50-2YR	Software, Proventia Web Filter, 50 Users, 2 YRS.	2,711.50	B
PROV-100-2YR	Software, Proventia Web Filter, 100 Users, 2 YRS.	3,987.50	B
	(per user fee within user band, number of Users on network)	(per user)	
PROV-150-250-2YR	Software, Proventia Web Filter, 150-250 Users, 2 YRS.	30.94	B
PROV-300-500-2YR	Software, Proventia Web Filter, 300-500 Users, 2 YRS.	25.12	B
PROV-600-1000-2YR	Software, Proventia Web Filter, 600-1000 Users, 2 YRS.	20.18	B
PROV-1250-2500-2YR	Software, Proventia Web Filter, 1250-2500 Users, 2 YRS.	15.15	B
PROV-3000-5000-2YR	Software, Proventia Web Filter, 3000-5000 Users, 2 YRS.	12.44	B
	(flat fee per user band, number of Users on network)	(flat fee)	
PROV-25-3YR	Software, Proventia Web Filter, 25 Users, 3 YRS.	2,409.00	B
PROV-50-3YR	Software, Proventia Web Filter, 50 Users, 3 YRS.	3,723.00	B
PROV-100-3YR	Software, Proventia Web Filter, 100 Users, 3 YRS.	5,475.00	B
	(per user fee within user band, number of Users on network)	(per user)	
PROV-150-250-3YR	Software, Proventia Web Filter, 150-250 Users, 3 YRS.	42.48	B

PROV-300-500-3YR	Software, Proventia Web Filter, 300-500 Users, 3 YRS.	34.49	B
PROV-600-1000-3YR	Software, Proventia Web Filter, 600-1000 Users, 3 YRS.	27.71	B
PROV-1250-2500-3YR	Software, Proventia Web Filter, 1250-2500 Users, 3 YRS.	20.80	B
PROV-3000-5000-3YR	Software, Proventia Web Filter, 3000-5000 Users, 3 YRS.	17.08	B

Optenet URL Filter - On-Proxy

	(based on number of Users on network)	(per user)	
OPT-50-99-1YR	Software, Optenet Web Filter, 50-99 Users, 1 Yr.	20.38	B
OPT-100-249-1YR	Software, Optenet Web Filter, 100-249 Users, 1 Yr.	16.45	B
OPT-250-499-1YR	Software, Optenet Web Filter, 250-499 Users, 1 Yr.	12.97	B
OPT-500-999-1YR	Software, Optenet Web Filter, 500-999 Users, 1 Yr.	8.65	B
OPT-2500-9999-1YR	Software, Optenet Web Filter, 2500-4999 Users, 1 Yr.	6.85	B
OPT-1000-2499-1YR	Software, Optenet Web Filter, 1000-2499 Users, 1 Yr.	6.79	B
OPT-5000-9999-1YR	Software, Optenet Web Filter, 5000-9999 Users, 1 Yr.	5.93	B
OPT-50-99-2YR	Software, Optenet Web Filter, 50-99 Users, 2 Yrs.	36.68	B
OPT-100-249-2YR	Software, Optenet Web Filter, 100-249 Users, 2 Yrs.	29.61	B
OPT-250-499-2YR	Software, Optenet Web Filter, 250-499 Users, 2 Yrs.	23.34	B
OPT-500-999-2YR	Software, Optenet Web Filter, 500-999 Users, 2 Yrs.	15.56	B
OPT-2500-9999-2YR	Software, Optenet Web Filter, 2500-4999 Users, 2 Yrs.	12.34	B
OPT-1000-2499-2YR	Software, Optenet Web Filter, 1000-2499 Users, 2 Yrs.	12.23	B
OPT-50-99-3YR	Software, Optenet Web Filter, 50-99 Users, 3 Yrs.	48.91	B
OPT-100-249-3YR	Software, Optenet Web Filter, 100-249 Users, 3 Yrs.	39.48	B
OPT-250-499-3YR	Software, Optenet Web Filter, 250-499 Users, 3 Yrs.	31.12	B
OPT-500-999-3YR	Software, Optenet Web Filter, 500-999 Users, 3 Yrs.	20.75	B
OPT-2500-9999-3YR	Software, Optenet Web Filter, 2500-4999 Users, 3 Yrs.	16.45	B
OPT-1000-2499-3YR	Software, Optenet Web Filter, 1000-2499 Users, 3 Yrs.	16.30	B

Webwasher URL Filter - On-Proxy

	(based on number of Users on network)	(per user)	
WW-51-99-1YR	Software, Webwasher URL Filter, 50 - 99 Users, 1 Yr.	27.95	B
WW-100-249-1YR	Software, Webwasher URL Filter, 100 - 249 Users, 1 Yr.	23.25	B
WW-250-499-1YR	Software, Webwasher URL Filter, 250 - 499 Users, 1 Yr.	18.25	B
WW-500-999-1YR	Software, Webwasher URL Filter, 500 - 999 Users, 1 Yr.	14.50	B
WW-1000-2499-1YR	Software, Webwasher URL Filter, 1,000 - 2,499 Users, 1 Yr.	12.50	B
WW-2500-4999-1YR	Software, Webwasher URL Filter, 2,500 - 4,999 Users, 1 Yr.	10.75	B
WW-51-99-2YR	Software, Webwasher URL Filter, 51 - 100 Users, 2 Yrs.	47.52	B
WW-100-249-2YR	Software, Webwasher URL Filter, 101 - 250 Users, 2 Yrs.	39.53	B
WW-250-499-2YR	Software, Webwasher URL Filter, 251 - 500 Users, 2 Yrs.	31.03	B
WW-500-999-2YR	Software, Webwasher URL Filter, 501 - 1000 Users, 2 Yrs.	24.65	B
WW-1000-2499-2YR	Software, Webwasher URL Filter, 1001 - 2500 Users, 2 Yrs.	21.25	B
WW-2500-4999-2YR	Software, Webwasher URL Filter, 2501 - 5000 Users, 2 Yrs.	18.28	B
WW-51-99-3YR	Software, Webwasher URL Filter, 51 - 100 Users, 3 Yrs.	67.08	B
WW-100-249-3YR	Software, Webwasher URL Filter, 101 - 250 Users, 3 Yrs.	55.80	B

WW-250-499-3YR	Software, Webwasher URL Filter, 251 - 500 Users, 3 Yrs.	43.80	B
WW-500-999-3YR	Software, Webwasher URL Filter, 501 - 1000 Users, 3 Yrs	34.80	B
WW-1000-2499-3YR	Software, Webwasher URL Filter, 1001 - 2500 Users, 3 Y	30.00	B
WW-2500-4999-3YR	Software, Webwasher URL Filter, 2501 - 5000 Users, 3 Y	25.80	B

SurfControl Per User Pricing

SURF-50-99-1YR	Software, SurfControl Web Filter, 50-99 Users, 1 YR.	15.02	B
SURF-100-249-1YR	Software, SurfControl Web Filter, 100-249 Users, 1 YR.	13.65	B
SURF-250-499-1YR	Software, SurfControl Web Filter, 250-499 Users, 1 YR.	12.41	B
SURF-500-999-1YR	Software, SurfControl Web Filter, 500-999 Users, 1 YR.	11.29	B
SURF-1000-2499-1YR	Software, SurfControl Web Filter, 1000-2499 Users, 1 YR	10.25	B
SURF-2500-4999-1YR	Software, SurfControl Web Filter, 2500-4999 Users, 1 YR	8.56	B
SURF-50-99-2YR	Software, SurfControl Web Filter, 50-99 Users, 2 YRS.	27.04	B
SURF-100-249-2YR	Software, SurfControl Web Filter, 100-249 Users, 2 YRS.	24.57	B
SURF-250-499-2YR	Software, SurfControl Web Filter, 250-499 Users, 2 YRS.	22.34	B
SURF-500-999-2YR	Software, SurfControl Web Filter, 500-999 Users, 2 YRS.	20.32	B
SURF-1000-2499-2YR	Software, SurfControl Web Filter, 1000-2499 Users, 2 YR	18.45	B
SURF-2500-4999-2YR	Software, SurfControl Web Filter, 2500-4999 Users, 2 YR	15.41	B
SURF-50-99-3YR	Software, SurfControl Web Filter, 50-99 Users, 3 YRS.	36.05	B
SURF-100-249-3YR	Software, SurfControl Web Filter, 100-249 Users, 3 YRS.	32.76	B
SURF-250-499-3YR	Software, SurfControl Web Filter, 250-499 Users, 3 YRS.	29.78	B
SURF-500-999-3YR	Software, SurfControl Web Filter, 500-999 Users, 3 YRS.	27.10	B
SURF-1000-2499-3YR	Software, SurfControl Web Filter, 1000-2499 Users, 3 YR	24.60	B
SURF-2500-4999-3YR	Software, SurfControl Web Filter, 2500-4999 Users, 3 YR	20.54	B

Product Code	Description	MSRP (USD)	Price Category
AV210-A	Blue Coat AV210-A	2,750.00	A
AV510-A	Blue Coat AV510-A	6,720.00	A
AV810-A	Blue Coat AV810-A	14,560.00	A
AV810-B	Blue Coat AV810-B	25,200.00	A

Cold Standby Blue Coat AV Appliances

For non-failover deployments or when OnSite RMA is not an option, unit sits on shelf

AV210-A-CS	Cold Standby Unit, Blue Coat AV210-A	1,375.00	A
AV510-A-CS	Cold Standby Unit, Blue Coat AV510-A	3,360.00	A
AV810-A-CS	Cold Standby Unit, Blue Coat AV810-A	7,280.00	A
AV810-B-CS	Cold Standby Unit, Blue Coat AV810-B	12,600.00	A

McAfee Anti-Virus for Blue Coat AV - Per User

McAfee AntiSpyware support is included effective May 1,2007 and must be run with /

	(based on number of users on network)	(per user)	
MCF-15-99-1YR	Software, McAfee AV, 15-99 USERS - 1 YR.	12.00	G
MCF-100-199-1YR	Software, McAfee AV, 100-199 USERS - 1 YR.	9.15	G
MCF-200-499-1YR	Software, McAfee AV, 200-499 USERS - 1 YR.	7.62	G

MCF-500-999-1YR	Software, McAfee AV, 500-999 USERS - 1 YR.	6.08	G
MCF-1000-1999-1YR	Software, McAfee AV, 1000-1999 USERS - 1 YR.	5.07	G
MCF-2000-4999-1YR	Software, McAfee AV, 2000-4999 USERS - 1 YR.	4.08	G
MCF-15-99-2YR	Software, McAfee AV, 15-99 USERS - 2 YR.	18.00	G
MCF-100-199-2YR	Software, McAfee AV, 100-199 USERS - 2 YR.	13.73	G
MCF-200-499-2YR	Software, McAfee AV, 200-499 USERS - 2 YR.	11.43	G
MCF-500-999-2YR	Software, McAfee AV, 500-999 USERS - 2 YR.	9.13	G
MCF-1000-1999-2YR	Software, McAfee AV, 1000-1999 USERS - 2 YR.	7.62	G
MCF-2000-4999-2YR	Software, McAfee AV, 2000-4999 USERS - 2 YR.	6.13	G
MCF-15-99-3YR	Software, McAfee AV, 15-99 USERS - 3 YR.	24.00	G
MCF-100-199-3YR	Software, McAfee AV, 100-199 USERS - 3 YR.	18.32	G
MCF-200-499-3YR	Software, McAfee AV, 200-499 USERS - 3 YR.	15.23	G
MCF-500-999-3YR	Software, McAfee AV, 500-999 USERS - 3 YR.	12.37	G
MCF-1000-1999-3YR	Software, McAfee AV, 1000-1999 USERS - 3 YR.	10.16	G
MCF-2000-4999-3YR	Software, McAfee AV, 2000-4999 USERS - 3 YR.	8.16	G

McAfee EDU Anti-Virus for Blue Coat AV - Per User

	(based on number of users on network)	(per user)	
MCF-EDU-100-199-1YR	Software, McAfee EDU AV, 100-199 USERS - 1 YR.	6.51	G
MCF-EDU-200-499-1YR	Software, McAfee EDU AV, 200-499 USERS - 1 YR.	5.21	G
MCF-EDU-500-999-1YR	Software, McAfee EDU AV, 500-999 USERS - 1 YR.	4.05	G
MCF-EDU-1000-1999-1YR	Software, McAfee EDU AV, 1000-1999 USERS - 1 YR.	3.41	G
MCF-EDU-2000-4999-1YR	Software, McAfee EDU AV, 2000-4999 USERS - 1 YR.	2.73	G
MCF-EDU-100-199-2YR	Software, McAfee EDU AV, 100-199 USERS - 2 YR.	9.78	G
MCF-EDU-200-499-2YR	Software, McAfee EDU AV, 200-499 USERS - 2 YR.	7.80	G
MCF-EDU-500-999-2YR	Software, McAfee EDU AV, 500-999 USERS - 2 YR.	6.04	G
MCF-EDU-1000-1999-2YR	Software, McAfee EDU AV, 1000-1999 USERS - 2 YR.	5.07	G
MCF-EDU-2000-4999-2YR	Software, McAfee EDU AV, 2000-4999 USERS - 2 YR.	4.11	G
MCF-EDU-100-199-3YR	Software, McAfee EDU AV, 100-199 USERS - 3 YR.	13.01	G
MCF-EDU-200-499-3YR	Software, McAfee EDU AV, 200-499 USERS - 3 YR.	10.40	G
MCF-EDU-500-999-3YR	Software, McAfee EDU AV, 500-999 USERS - 3 YR.	8.07	G
MCF-EDU-1000-1999-3YR	Software, McAfee EDU AV, 1000-1999 USERS - 3 YR.	6.78	G
MCF-EDU-2000-4999-3YR	Software, McAfee EDU AV, 2000-4999 USERS - 3 YR.	5.46	G

McAfee Per Box Pricing

MCF-AV210-A-1YR	Software, McAfee for Blue Coat AV210-A - 1 Yr.	1,372.50	G
MCF-AV510-A/400E1-1YR	Software, McAfee for Blue Coat AV510-A/400E1 - 1 Yr.	3,120.00	G
MCF-AV810-A/2000-E1-1YR	Software, McAfee for Blue Coat AV810-A/2000-E1 - 1 Yr.	8,130.00	G
MCF-AV810-B/2000-E3-1YR	Software, McAfee for Blue Coat AV810-B/2000-E3 - 1 Yr.	11,670.00	G
MCF-AV210-A-2YR	Software, McAfee for Blue Coat AV210-A - 2 Yrs.	2,059.50	G
MCF-AV510-A/400E1-2YR	Software, McAfee for Blue Coat AV510-A/400E1 - 2 Yrs.	4,637.96	G

MCF-AV810-A/2000-E1-2YR	Software, McAfee for Blue Coat AV810-A/2000-E1 - 2 Yrs	12,193.61	G
MCF-AV810-B/2000-E3-2YR	Software, McAfee for Blue Coat AV810-B/2000-E3 - 2 Yrs	17,505.00	G
MCF-AV210-A-3YR	Software, McAfee for Blue Coat AV210-A - 3 Yrs.	2,748.00	G
MCF-AV510-A/400E1-3YR	Software, McAfee for Blue Coat AV510-A/400E1 - 3 Yrs.	6,255.00	G
MCF-AV810-A/2000-E1-3YR	Software, McAfee for Blue Coat AV810-A/2000-E1 - 3 Yrs	16,245.00	G
MCF-AV810-B/2000-E3-3YR	Software, McAfee for Blue Coat AV810-B/2000-E3 - 3 Yrs	23,764.36	G

Sophos Anti-Virus for Blue Coat AV

	(based on number of users on network)	(per user)	
SOP-15-99-1YR	Software, Sophos AV, 15-99 USERS - 1 YR.	8.00	G
SOP-100-199-1YR	Software, Sophos AV, 100-199 USERS - 1 YR.	6.10	G
SOP-200-499-1YR	Software, Sophos AV, 200-499 USERS - 1 YR.	5.08	G
SOP-500-999-1YR	Software, Sophos AV, 500-999 USERS - 1 YR.	4.05	G
SOP-1000-1999-1YR	Software, Sophos AV, 1000-1999 USERS - 1 YR.	3.38	G
SOP-2000-4999-1YR	Software, Sophos AV, 2000-4999 USERS - 1 YR.	2.72	G
SOP-15-99-2YR	Software, Sophos AV, 15-99 USERS - 2 YRS.	12.00	G
SOP-100-199-2YR	Software, Sophos AV, 100-199 USERS - 2 YRS.	9.15	G
SOP-200-499-2YR	Software, Sophos AV, 200-499 USERS - 2 YRS.	7.62	G
SOP-500-999-2YR	Software, Sophos AV, 500-999 USERS - 2 YRS.	6.08	G
SOP-1000-1999-2YR	Software, Sophos AV, 1000-1999 USERS - 2 YRS.	5.08	G
SOP-2000-4999-2YR	Software, Sophos AV, 2000-4999 USERS - 2 YRS.	4.08	G
SOP-15-99-3YR	Software, Sophos AV, 15-99 USERS - 3 YRS.	16.00	G
SOP-100-199-3YR	Software, Sophos AV, 100-199 USERS - 3 YRS.	12.21	G
SOP-200-499-3YR	Software, Sophos AV, 200-499 USERS - 3 YRS.	10.15	G
SOP-500-999-3YR	Software, Sophos AV, 500-999 USERS - 3 YRS.	8.10	G
SOP-1000-1999-3YR	Software, Sophos AV, 1000-1999 USERS - 3 YRS.	6.77	G
SOP-2000-4999-3YR	Software, Sophos AV, 2000-4999 USERS - 3 YRS.	5.44	G

Sophos Educational (EDU) Anti-Virus for Blue Coat AV

	(based on number of users on network)		
SOP-EDU-100-199-1YR	Software, Sophos AV, EDU 100-199 Users - 1 Yr.	4.56	G
SOP-EDU-200-499-1YR	Software, Sophos AV, EDU 200-499 Users - 1 Yr.	3.67	G
SOP-EDU-500-999-1YR	Software, Sophos AV, EDU 500-999 Users - 1 Yr.	3.26	G
SOP-EDU-1000-1999-1YR	Software, Sophos AV, EDU 1000-1999 Users - 1 Yr.	2.72	G
SOP-EDU-2000-4999-1YR	Software, Sophos AV, EDU 2000-4999 Users - 1 Yr.	2.15	G
SOP-EDU-100-199-2YR	Software, Sophos AV, EDU 100-199 Users - 2 Yrs.	6.85	G
SOP-EDU-200-499-2YR	Software, Sophos AV, EDU 200-499 Users - 2 Yrs.	5.50	G
SOP-EDU-500-999-2YR	Software, Sophos AV, EDU 500-999 Users - 2 Yrs.	4.88	G
SOP-EDU-1000-1999-2YR	Software, Sophos AV, EDU 1000-1999 Users - 2 Yrs.	4.08	G
SOP-EDU-2000-4999-2YR	Software, Sophos AV, EDU 2000-4999 Users - 2 Yrs.	3.23	G

SOP-EDU-100-199-3YR	Software, Sophos AV, EDU 100-199 Users - 3 Yrs.	9.13	G
SOP-EDU-200-499-3YR	Software, Sophos AV, EDU 200-499 Users - 3 Yrs.	7.33	G
SOP-EDU-500-999-3YR	Software, Sophos AV, EDU 500-999 Users - 3 Yrs.	6.51	G
SOP-EDU-1000-1999-3YR	Software, Sophos AV, EDU 1000-1999 Users - 3 Yrs.	5.44	G
SOP-EDU-2000-4999-3YR	Software, Sophos AV, EDU 2000-4999 Users - 3 Yrs.	4.31	G

Sophos Per Box Pricing

SOP-AV210-A-1YR	Software, Sophos for Blue Coat AV210-A - 1 Yr.	915	G
SOP-AV510-A/400E1-1YR	Software, Sophos for Blue Coat AV510-A/400E1 - 1 Yr.	2,920.00	G
SOP-AV810-A/2000-E1-1YR	Software, Sophos for Blue Coat AV810-A/2000-E1 - 1 Yr.	6,940.00	G
SOP-AV810-B/2000-E3-1YR	Software, Sophos for Blue Coat AV810-B/2000-E3 - 1 Yr.	11,110.00	G
SOP-AV210-A-2YR	Software, Sophos for Blue Coat AV210-A - 2 Yrs.	1,372.50	G
SOP-AV510-A/400E1-2YR	Software, Sophos for Blue Coat AV510-A/400E1 - 2 Yrs.	4,380.00	G
SOP-AV810-A/2000-E1-2YR	Software, Sophos for Blue Coat AV810-A/2000-E1 - 2 Yrs	10,420.00	G
SOP-AV810-B/2000-E3-2YR	Software, Sophos for Blue Coat AV810-B/2000-E3 - 2 Yrs	16,670.00	G
SOP-AV210-A-3YR	Software, Sophos for Blue Coat AV210-A - 3 Yrs.	1,831.50	G
SOP-AV510-A/400E1-3YR	Software, Sophos for Blue Coat AV510-A/400E1 - 3 Yrs.	5,830.00	G
SOP-AV810-A/2000-E1-3YR	Software, Sophos for Blue Coat AV810-A/2000-E1 - 3 Yrs	13,890.00	G
SOP-AV810-B/2000-E3-3YR	Software, Sophos for Blue Coat AV810-B/2000-E3 - 3 Yrs	22,220.00	G

Kaspersky Per-user

(per user)

KASP-15-99-1YR	Software, Kaspersky AV, 15-99 Users - 1 Yr.	8.00	G
KASP-100-199-1YR	Software, Kaspersky AV, 100-199 Users - 1 Yr.	6.10	G
KASP-200-499-1YR	Software, Kaspersky AV, 200-499 Users - 1 Yr.	5.08	G
KASP-500-999-1YR	Software, Kaspersky AV, 500-999 Users - 1 Yr.	4.05	G
KASP-1000-1999-1YR	Software, Kaspersky AV, 1000-1999 Users - 1 Yr.	3.38	G
KASP-2000-4999-1YR	Software, Kaspersky AV, 2000-4999 Users - 1 Yr.	2.72	G
KASP-15-99-2YR	Software, Kaspersky AV, 15-99 Users - 2 Yrs.	14.40	G
KASP-100-199-2YR	Software, Kaspersky AV, 100-199 Users - 2 Yrs.	10.98	G
KASP-200-499-2YR	Software, Kaspersky AV, 200-499 Users - 2 Yrs.	9.14	G
KASP-500-999-2YR	Software, Kaspersky AV, 500-999 Users - 2 Yrs.	7.29	G
KASP-1000-1999-2YR	Software, Kaspersky AV, 1000-1999 Users - 2 Yrs.	6.09	G
KASP-2000-4999-2YR	Software, Kaspersky AV, 2000-4999 Users - 2 Yrs.	4.89	G
KASP-15-99-3YR	Software, Kaspersky AV, 15-99 Users - 3 Yrs.	19.20	G
KASP-100-199-3YR	Software, Kaspersky AV, 100-199 Users - 3 Yrs.	14.65	G
KASP-200-499-3YR	Software, Kaspersky AV, 200-499 Users - 3 Yrs.	12.18	G
KASP-500-999-3YR	Software, Kaspersky AV, 500-999 Users - 3 Yrs.	9.72	G
KASP-1000-1999-3YR	Software, Kaspersky AV, 1000-1999 Users - 3 Yrs.	8.12	G
KASP-2000-4999-3YR	Software, Kaspersky AV, 2000-4999 Users - 3 Yrs.	6.52	G

Kaspersky Per Box Pricing

KASP-AV210-A-1YR	Software, Kaspersky for Blue Coat AV210-A - 1 Yr.	915	G
KASP-AV510-A/400E1-1YR	Software, Kaspersky for Blue Coat AV510-A/400E1 - 1 Yr	2,080.00	G
KASP-AV810-A/2000-E1-1YR	Software, Kaspersky for Blue Coat AV810-A/2000-E1 - 1 `	5,420.00	G
KASP-AV810-B/2000-E3-1YR	Software, Kaspersky for Blue Coat AV810-B/2000-E3 - 1 `	8,060.00	G
KASP-AV210-A-2YR	Software, Kaspersky for Blue Coat AV210-A - 2 Yrs.	1,647.00	G
KASP-AV510-A/400E1-2YR	Software, Kaspersky for Blue Coat AV510-A/400E1 - 2 Yr	3,750.00	G
KASP-AV810-A/2000-E1-2YR	Software, Kaspersky for Blue Coat AV810-A/2000-E1 - 2 `	9,750.00	G
KASP-AV810-B/2000-E3-2YR	Software, Kaspersky for Blue Coat AV810-B/2000-E3 - 2 `	14,500.00	G
KASP-AV210-A-3YR	Software, Kaspersky for Blue Coat AV210-A - 3 Yrs.	2,197.50	G
KASP-AV510-A/400E1-3YR	Software, Kaspersky for Blue Coat AV510-A/400E1 - 3 Yr	5,000.00	G
KASP-AV810-A/2000-E1-3YR	Software, Kaspersky for Blue Coat AV810-A/2000-E1 - 3 `	13,000.00	G
KASP-AV810-B/2000-E3-3YR	Software, Kaspersky for Blue Coat AV810-B/2000-E3 - 3 `	19,350.00	G

Panda Anti-Virus for Blue Coat AV

	(based on number of users on network)	(per user)	
PAN-25-49-1YR	Software, Panda AV, 25-49 Users - 1 Yr.	31.25	G
PAN-50-99-1YR	Software, Panda AV, 50-99 Users - 1 Yr.	7	G
PAN-100-199-1YR	Software, Panda AV, 100-199 Users - 1 Yr.	6	G
PAN-200-499-1YR	Software, Panda AV, 200-499 Users - 1 Yr.	5	G
PAN-500-999-1YR	Software, Panda AV, 500-999 Users - 1 Yr.	4.54	G
PAN-1000-1999-1YR	Software, Panda AV, 1000-1999 Users - 1 Yr.	3.8	G
PAN-2000-4999-1YR	Software, Panda AV, 2000-4999 Users - 1 Yr.	3.05	G
PAN-25-49-2YR	Software, Panda AV, 25-49 Users - 2 Yrs.	43.75	G
PAN-50-99-2YR	Software, Panda AV, 50-99 Users - 2 Yrs.	9	G
PAN-100-199-2YR	Software, Panda AV, 100-199 Users - 2 Yrs.	8	G
PAN-200-499-2YR	Software, Panda AV, 200-499 Users - 2 Yrs.	7.5	G
PAN-500-999-2YR	Software, Panda AV, 500-999 Users - 2 Yrs.	8.18	G
PAN-1000-1999-2YR	Software, Panda AV, 1000-1999 Users - 2 Yrs.	6.83	G
PAN-2000-4999-2YR	Software, Panda AV, 2000-4999 Users - 2 Yrs.	5.49	G
PAN-25-49-3YR	Software, Panda AV, 25-49 Users - 3 Yrs.	59.36	G
PAN-50-99-3YR	Software, Panda AV, 50-99 Users - 3 Yrs.	14	G
PAN-100-199-3YR	Software, Panda AV, 100-199 Users - 3 Yrs.	12	G
PAN-200-499-3YR	Software, Panda AV, 200-499 Users - 3 Yrs.	11.2	G
PAN-500-999-3YR	Software, Panda AV, 500-999 Users - 3 Yrs.	10.9	G
PAN-1000-1999-3YR	Software, Panda AV, 1000-1999 Users - 3 Yrs.	9.1	G
PAN-2000-4999-3YR	Software, Panda AV, 2000-4999 Users - 3 Yrs.	7.31	G

Panda Per Box Pricing

PAN-AV210-A-1YR	Software, Panda for Blue Coat AV, AV210-A - 1 Yr.	1,026.96	G
PAN-AV510-A/400E1-1YR	Software, Panda for Blue Coat AV, AV510-A/400E1 - 1 Yr	2,543.96	G
PAN-AV810-A/2000-E1-1YR	Software, Panda for Blue Coat AV, AV810-A/2000-E1 - 1	6,628.96	G

PAN-AV810-B/2000-E3-1YR	Software, Panda for Blue Coat AV, AV810-B/2000-E3 - 1	9,857.83	G
PAN-AV210-A-2YR	Software, Panda for Blue Coat AV, AV210-A - 2 Yrs.	1200	G
PAN-AV510-A/400E1-2YR	Software, Panda for Blue Coat AV, AV510-A/400E1 - 2 Yr	4,586.46	G
PAN-AV810-A/2000-E1-2YR	Software, Panda for Blue Coat AV, AV810-A/2000-E1 - 2	11,924.79	G
PAN-AV810-B/2000-E3-2YR	Software, Panda for Blue Coat AV, AV810-B/2000-E3 - 2	17,734.30	G
PAN-AV210-A-3YR	Software, Panda for Blue Coat AV, AV210-A - 3 Yrs.	1,650	G
PAN-AV510-A/400E1-3YR	Software, Panda for Blue Coat AV, AV510-A/400E1 - 3 Yr	6,115.28	G
PAN-AV810-A/2000-E1-3YR	Software, Panda for Blue Coat AV, AV810-A/2000-E1 - 3	15,899.72	G
PAN-AV810-B/2000-E3-3YR	Software, Panda for Blue Coat AV, AV810-B/2000-E3 - 3	23,666.12	G

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AV3.1,