

APPENDIX C, PRICING INDEX

M&S Technologies, Inc.

Software Products	Customer Discount
A10	10.75% - 12.00%
Aruba	8.75% - 25.03%
Barracuda	10.75% - 23.75%
BlueCat	6.75%
BlueCoat	13.75% - 33.75%
CheckPoint	31.75% - 36.75%
Cisco Ironport	25.75% - 43.75%
Extreme	17.50% - 24.44%
F5 Networks	8.75% - 9.32%
Fortinet	19.75% - 35.75%
GFI Software	17.75% - 38.75%
Kaspersky	17.75% - 75.75%
McAfee	66.50% - 67.75%
Network Instruments	3.75% - 23.75%
PGP Corporation	8.75% - 23.75%
Q1 Labs	8.75%
RSA	9.75% - 26.75%
Safenet	3.75%
Secure Passage	8.75%
Sonic Wall	23.75% - 25.40%
Sophos	19.50% - 43.75%
SourceFire	10.75% - 12.33%
St. Bernard	8.75%
Top Layer	13.75%
Websense	18.75% - 32.75%
Services	Customer Discount
A10 Maintenance and Services	10.75%
Aruba Maintenance and Services	5.75%
Barracuda Maintenance and Services	10.75%
BlueCat Maintenance and Services	6.75%
BlueCoat Maintenance and Services	2.75%
CheckPoint Maintenance and Services	31.75%
Cisco Ironport Maintenance and Services	25.75%
Extreme Maintenance and Services	2.50%
F5 Networks Maintenance and Services	8.75%
Fortinet Maintenance and Services	8.75%
GFI Software Maintenance and Services	4.50%
Kaspersky Maintenance and Services	17.75%
McAfee Maintenance and Services	66.50%
Network Instruments Maintenance and Services	3.75%
PGP Corporation Maintenance and Services	8.75%
Q1 Labs Maintenance and Services	8.75%
RSA Maintenance and Services	0.50%
Safenet Maintenance and Services	3.75%
Secure Passage Maintenance and Services	8.75%
Sonic Wall Maintenance and Services	1.75%
Sophos Maintenance and Services	17.50%
SourceFire Maintenance and Services	10.75%
St. Bernard Maintenance and Services	8.75%
Top Layer Maintenance and Services	13.75%
Websense Maintenance and Services	2.50%